QUESTIONS AND ANSWERS #18 Updated on June 28, 2018 – 3:00 p.m.(EST) (BID –181301/CABW/2018) PAGE 1 of 1

The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

<u>REMARK:</u> The questions presented in this "Questions and Answers" are numbered as they are answered by the Bidding Commission and may not match the numbering provided by the companies.

1. Question – The Basic Project Plan Appendix 1 Material List (or Attachment D) does not include many major assemblies, such as propellers. It is assumed that the FAB have major assemblies that will become surplus as the fleet decreases in size each year. Will these surplus assets be added as part of the list each year as the fleet downsizes?

ANSWER: Aircraft to be stopped, according to dismissiong schedule, will remain complete waiting to be sold as aircraft with expired inspection.

Question – If there will be surplus items added each year, can the FAB provide a list of what parts they expect will be added each year?

ANSWER: In the beginning of the contract, many items returning from MRO and suppliers will arrive at FAB Depot Base, because there are many active PO, placed to provide the support for the fleet.

Question – It is noted the FAB may have used parts that are on the Appendix 1 Material List prior to contract signing, and thus the list may have changed. This makes it difficult for the bidder to evaluate the value of the parts that will be part of the payment. Is there a more current list of parts which the FAB can guarantee will be available as part of this contract? It is noted that in response to a question, the FAB responded that "Due to the huge size of the inventory, an accurate list is not feasible"; however, this creates notable risk for bidders.

ANSWER: Bidder must prepare its commercial proposal based on the inventory list attached IFB process # 181301. No updated list will be provided, because FAB inventory is changing everyday, because of the support for the operational fleet.

4. Question – To understand how the FAB will value their parts that will be transferred as payment, we kindly request a response to our question sent to you on 22 June 2018 for the value assigned to the representative list of parts from the Appendix 1 Material List.

ANSWER: Values provided at the list of material that will be available for transferring to the Contractor, at official documents for bidding, are not depreciated. It will be depreciated according to the defined method established by Brazilian Government, at the moment of calculation. Depreciated value will be calculated at the moment of transferring to Contractor, following Brazilian Law. For this reason, it cannot be stated the method or the percentage reduction that will be assigned to each part number.

Notwithstanding, In accordance with the Invitation For Bid 181301/CABW/2018 item 37.1, Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the



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<u>Bidding Commission</u> in charge of this bidding process, up to 48 hours before the delivery of the proposals.

Based on that, the BACW's Bidding Commission reinforces that questions shall be submitted to con@cabw.org and no agents outside BACW should be copied in the e-mail. Thus, only answers published in BACW's website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to *con@cabw.org*

Note: This information has been made available at BACW website in the publishing for the related Bidding Process. http://www.cabwnews.com/index.php/solicitations.html